## SEMESTER III

Paper I	
B.B.A.LL.B.: Semester III	
BBL 301: HUMAN RESOURCE MANAGEMENT	
Teaching Scheme	Examination Scheme
Lectures: 4hrs/Week	Class Test -12 Marks
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks
Credits: 5	Attendance – 12 Marks
	End Semester Exam – 70 marks

#### **Course Outcomes:**

CO1	Synthesize the role of HRM in an organization
CO2	Demonstrate knowledge relationships between employers & employees.
CO3	To develop the understanding of human resource management
CO4	To develop necessary skill set for application of various HR issues.
CO5	To analyze strategies required to select and develop manpower resources.
CO6	To integrate the knowledge of HR concepts for business decisions.

### **Course Content -**

### Unit-1

**Introduction:** Concept, function, Scope of HRM, Functions, and Responsibilities of HR Manager, Difference between Personnel Management & Human Resource Management, Concept of Human Resource Development, Introduction to Human Capital Management, Contemporary issues in HRM.

# Unit-2

**Job Analysis:** Job Description and Job Specification, Human resource planning; concept and process, Job Enrichment and Job Enlargement, Recruitment and Selection, concept, sources of recruitment, steps of selection process, Concept of placement and induction

# Unit-3

**Training and Development:** Concept and Importance, and Process, Types of Training, evaluation of training Management Development Programmes.

### Unit-4

**Performance Appraisal:** Purpose of Appraisal, Appraisal criteria, Methods of Appraisal, traditional and modern.

### Unit-5

**Compensation:** concept, nature and components of pay structure in India, job evaluation; concepts and types. Employee separation safety and health, Promotion, Transfer, Demotion

### Unit-6

**Industrial Relations:** Concept, importance, Collective Bargaining, Workers Participation in Management, Grievance Management, Trade Unions.

# **Text and Reference Books-**

- 1. Managing Human Resource, Garry Dessler & Bijju Barkey, Pearson Education, 12th Edition
- 2. Personnel Management, Edwin B. Flippo, Tata Mc Graw Hills, 5th Edition
- 3. Personnel Management, M. J. Jucius, Prentice Hall of India Pvt. Ltd, 3rd Edition
- 4. Personnel/Human Resources Management, David A. Decenzo and Stephen P Robins; Prentice Hall of India Pvt.Ltd.2004
  - Designing and Managing Human Resources Systems, Parekh Udai and Rao T.V; New Delhi Oxford and IBH, 198

Paper II	
B.B.A.LL.B.: Semester-III	
BBL 302:ECONOMIC FOR MANAGERS	
Teaching Scheme	Examination Scheme
Lectures: 4hrs/Week	Class Test -12 Marks
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks
Credits: 5	Attendance – 12 Marks
	End Semester Exam – 70 marks

#### **Course Outcomes:**

CO1	To recognize the importance managerial economics in business decision making
CO 2	To understand the concept of elasticity of demand and demand forecasting.
CO 3	To apply cost and output relationship in business decision making.
CO4	To determine price and output under different forms of market structure.
CO5	To classify the various theories of distribution
CO6	To determine the various methods of national income
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#### **Course Content** –

### Unit-1

**Introduction:** Meaning, nature & relevance of managerial economics. Managerial Economic principles: Marginal vs. incremental concept, Time perspective, Discounting principle, opportunity concept and equi- marginal principle.

### Unit-2

Demand analysis: Meaning and Determinants of demand. Elasticity of demand: Measurement and its applications in Business decision making. Demand forecasting: meaning, objectives & methods of demand forecasting.

### Unit-3

**Cost, Production and Revenue:** Cost concepts for business decisions making. Cost and output relationship in short and long run. Production Functions in the Short and Long Run Economies & Diseconomies of scale. Revenue Analysis and Break- even analysis: Meaning and applications in business decision making.

#### Unit-4

Market and Pricing strategies: Firm and Industry, determination of price and output under different forms of market structures - Perfect competition, Monopoly, Monopolistic competition and oligopoly. Pricing Practices: Cost Plus Pricing, Marginal Cost Pricing, Rate of Return Pricing, Product Life Pricing, Price Skimming, Penetration Pricing, Markup Pricing. State Intervention and Administered Prices.

### Unit-5

Distribution and Factor Pricing: Marginal Productivity Theory of Distribution, theories of rent, theories of interest, theories of wages, and theories of profit.

#### Unit-6

National Income: Meaning, Methods: value added method, Income method and expenditure

method and measurement of Aggregate Income. Business Cycles – Phases – Management of Cyclical Fluctuations

# **Text and Reference Books-**

- 1. Managerial Economics, Atmanand, Excel Books, Delhi, 10th edition
- 2. Managerial Economics, Samuelson. N, Wiley Publications, 13th edition
- 3. Managerial Economics, Geetika, Ghosh & Roy Choudhury, McGraw Hill Education
- 4. Managerial Economics, D.N.Dwivedi, Vikas publishing, 8th edition

B.B.A.LL.B.: Semester-I BBL 303: Indian Social Issues	
Teaching Scheme	Examination Scheme
Lectures: 4hrs/Week	Class Test -12 Marks
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks
Credits: 5	Attendance – 12 Marks
	End Semester Exam – 70 marks

#### **Course Outcome**

CO1	Understanding the functioning of society and its Functioning
CO2	To analyze various social structures on the basis of caste, class etc
CO3	To understand social evils and their elimination on the part of society
CO4	Understand government functioning and its impact
CO5	Understanding various forms of Government and its working
CO6	Understanding role of International organizations and their role in world
	peace

### Unit-1

Concept of society, Important features of human society and its comparison with non-human society, Other related concepts- community, association, Family Cohesiveness, Issues Related to marriage, Concept of Kinship.

### Unit-2

Social stratification of Indian society, Issues of class and caste, Reservation policy, Status of Women in India, Population and its related social issues, Rural India – Prospects and Challenges, Social Empowerment.

### Unit-3

Types of crime and their social aspect; issue of terrorism in India, Social context of secularism, fundamentalism and communalism, Problems of drug addiction and alcoholism, Urbanization and Its issues, Globalization and its impact on Indian Society.

### Unit-4

Understanding the Social Aspect of Poverty, Issues related to Children, Issues Related to Health, Issues related to Education, Role of religion in Human Life, Spiritual Wisdom and Service towards Humanity.

### Unit-5

Concept of State and its organs, Government and its relation with state, Constitution – features and classification, Legislature – Concept, types and functions, Executive: Concept and functions, Judiciary- functions, judicial review and independence of judiciary.

### Unit-6

Democratic Government, Unitary and Federal Form of Government, Unitary form of Government – features, merits and demerits, Federal form of Government –features, merits and demerits, Parliamentary and Presidential form of Government, Parliamentary form - features, merits and demerits. Presidential form- features, merits and demerits, International Processes: Diplomacy, Role of UN in International Peace

### **Text and Reference Books-**

1. Themes and Perspectives, Harlambos M. Sociology, Oxford University Press, 1980

- 2. Sociology, Giddens, A. Polity Press, UK. 1993
- 3. Human Society, Davis, K. Surjeet Publications, India. 2000
- 4. Political Theory, Eddy Asirvatham, K.K. S.Misra , Chand & Company Ltd., Delhi
- 5. Kapur, A.C. Principles of Political Science, S.Chand & Company Ltd., Delhi. 2001
- 6. Baylism John and Smith, Steve, the Globalization of World Politics, Oxford University, 2005.

B.B.A.LL.B.: Semester-III BBL 304: Law of Torts including MV & CP Act	
Teaching Scheme	Examination Scheme
Lectures: 4hrs/Week	Class Test -12 Marks
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks
Credits: 5	Attendance – 12 Marks
	End Semester Exam – 70 marks

СО	CO Statement
Number	
CO1	Discuss the Introduction and Principles of Liability in Tort
CO2	Define Assault & Battery, Trespass & Coversion
CO3	Discuss the Cyber Tort & Tort in Intellectual Property Rights Passing Off
CO4	Analyze Doctrine of Sovereign Immunity
CO5	Discuss the Definitions of Consumer, Goods and Services
CO6	Explain the remedies and Authorities for Consumer Protection

### Unit-I: Introduction and Principles of Liability in Tort

Definition of Tort

Development of Law of Torts

Distinction between Law of Tort, contract, Quasi-contract and crime

Constituents of Tort: Injuria sine damnum, Damnum sine injuria

Justification in Tort, Volenti non-fit Injuria, Necessity, Plaintiff's default, Act of God, Inevitable accidents, Private defense

Remedies in Tort; Ubi jus ibi remedium, Remoteness of Damages

#### **Unit-II: Specific Torts-I**

Negligence Assault & Battery, Trespass &Coversion Nuisance False Imprisonment and Malicious Prosecution Judicial and Quasi: Judicial Acts Parental and Quasi-Parental authority

### **Unit-III: Specific Torts-II**

Vicarious Liability; Joint Tortfeasors Doctrine of Sovereign Immunity Strict Liability and Absolute Liability Defamation Cyber Tort & Tort in Intellectual Property Rights Passing Off.

## Unit-IV: The Consumer Protection Act,2019, Motor vehicle Act

Definitions of Consumer, Goods and Services Rights and Duties of Consumer Authorities for Consumer Protection Remedies

#### Books

Salmond &Heuston-On the Law of Torts, Universal, Delhi Winfield &Jolowiz on Tort Sweet and Maxwell, London. RatanLal&Dhiraj Law-The Law of Torts Universal, Delhi. R.K.Bangia, Law of Torts.

B.B.A.LL.B.: Semester-III BBL 304:PENAL CODE I	
Teaching Scheme	<b>Examination Scheme</b>
Lectures: 4hrs/Week	Class Test -12 Marks
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks
Credits: 5	Attendance – 12 Marks
	End Semester Exam – 70 marks

CO Number	CO Statement
CO1	Identify the Extent and operation of the Indian Penal Code
CO2	Discuss the General Explanations and Exceptions
CO3	Analyze the Stages of a crime; Intention, Preparation, Attempt, Commissioned.
CO4	Assess the Definitions & Constructive Joint Liability
CO5	Discuss the Fundamental elements of crime
CO6	Explain the Offences Against State.

#### **Unit-I: Introduction to Criminal Law**

Introduction of Criminal Law, Extent and operation of the Indian Penal Code Definition of Crime, Fundamental Elements of crime Stages of a crime; Intention, Preparation, Attempt, Commission, Essentials of the Attempt, Impossible Attempt, Attempt and Preparation Distinguished

#### **Unit-II: General Explanations and Exceptions (Sec.76-106)**

Definitions & Constructive Joint Liability Mistake, Judicial and Executive Acts, Accident, Necessity, Infancy, Insanity, Intoxication, Consent, Good faith Private Defence

#### Unit-III: Abetment and Criminal Conspiracy (Sec.107 to 114; Sec 120-A,B)

Abetment, Definition & Essentials Conspiracy, Definition, Types, Essentials

#### **Unit-IV: Offences Against State**

Common Intention and Common Object Unlawful assembly Rioting Affray Act The Indian Penal Code, 1860 Books Pillai, PSA, Criminal Law Jeroma Hall, Principles of Criminal Law R.C.Nigam, Criminal Law Ratan Lal&Dhiraj Law, Indian Penal Code K.D.Gaur, Criminal Law Cases and Materials J.W. Cecil Turner, Russel on Crime ,Vol I &2, Universal Law Publishing Co., New Delhi. Dr. H.S. Gaur, Penal Law of India, Law Publishers , Allahabad.

SEMESTER IV Paper I	
B.B.A.LL.B.: Semester-IV BBL 401: POLITICAL SCIENCE III	
Teaching Scheme	Examination Scheme
Lectures: 4hrs/Week	Class Test -12 Marks
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks
Credits: 5	Attendance – 12 Marks
	End Semester Exam – 70 marks

### **Course Outcomes:**

CO1	To explain the basic use of quantitative techniques in the management of
	business, industrial and organizational operations and projects.
CO 2	To identify appropriate linear programming techniques for decision making
	problem and interpret the results obtained.
CO 3	To formulate and solve decision making problems as networks and graphs.
CO4	To set up decision models and use some solution methods for linear
	programming problems
CO5	Understand variety of optimization problems such as transportation problem,
	project management, game theory, replacement of items that fails suddenly
	and sequencing of jobs in such a way so that they should give the best sequence
	for a set of activities
CO6	Provide hands-on training to the students in the form of an Industrial Project,
	to address some significant operational issue faced by the company

### **Course Content -**

### Unit-1

Nature, Definition & characteristics of operations research, Methodology of OR, Models in OR; OR & managerial Decision making, OR techniques.

# Unit-2

Linear programming: Introduction, Advantages of Linear Programming, Applications areas of Linear Programming. LPP-problem formulation, Graphic Method

### Unit-3

Transportation-North West Corner Rule, matrix Minima & VAM Methods, Degenerating.

# Unit-4

Game Theory: Two Person Zero Sum Games, Pure & Mixed Strategies, The Maximin & Minimax Principle, Solution of Games using Arithmetic & Graphical Methods

# Unit-5

PERT & CPM-Introduction, Network Analysis, Time Estimates in Network Analysis, Critical Path Method; Programme Evaluation & Review Technique.(only basic no crashing).

# Unit-6

Replacement Problems: Replacement of asset that deteriorates gradually, (only keeping time come constant), Replacement of Equipments that fails suddenly Sequencing Problem: Meaning, Processing n Jobs through two Machines, Johnson's Rule.

#### **Text and Reference Books-**

- 1. Operations Research:Kanti Swarup, Man Mohan, S. Chand& Sons 2005
- 2. Optimization Theory & Applications: Rao, S.S., Wiley Eastern Ltd.2008
- 3. Introduction to Operations Research: Hiller, F.S. ,Lieberman,Holden-Day.2006
- 4. Operations Research : Sharma S.D., Kedar Nath & sons, 1997
- 5. Operations Research: Heera & Gupta, S. Chand & sons,2000
- 6. Operation Research by J.K. Sharma, Pearson
- 7. Operation Research by Handy A. Taha, Prentice Hall India
- 8. Quantitative methods for business by Anderson, Sweeney and Williams, Thomson Publications.

Paper II	
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B.B.A.LL.B.: Semester-IV BBL 402: History II		
Teaching Scheme	Examination Scheme	
Lectures: 4hrs/Week	Class Test -12 Marks	
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks	
Credits: 5	Attendance – 12 Marks	
	End Semester Exam – 70 marks	

#### **Course Outcomes:**

CO1	To provide introduction to business finance terms and concepts.	
CO2	To describe the financial concepts used in decision making financial	
	management decision.	
CO3	To learn effective communication skills to promote respect and relationship for	
	financial deals.	
CO4	To utilize information by applying a variety of business and industry major	
	financial function.	
CO5	Demonstrate a basic understanding of financial management.	
CO6	Analyze the short term investment and long term investment using financial	
	management.	

# Unit-1

**Introduction** Meaning, Scope and objectives of financial management- Profit Vs Wealth maximization Functions of Finance Manager in Modern Age, Financial decision areas, Time Value of Money, Risk and Return Analysis.

# Unit-2

**Capital expenditure Decisions:** Appraisal of project; Concept, Process & Techniques of Capital Budgeting and its applications.

# Unit-3

**Working Capital Decisions:** Concept, components, factors affecting working capital requirement, Working Capital Management: Management of cash, inventory and receivables; Introduction to Working Capital Financing.

# Unit-4

**Capital Structure**: Determinants of Capital Structure, Capital Structure Theories. **Cost of Capital:** Cost of equity, preference shares, debentures and retained earnings, weighted average cost of capital and implications.

# Unit-5

**Leverage Analysis:** financial, operating and combined leverage along with implications; EBIT-EPS Analysis & Indifference Points.

# Unit-6

Financing Decision: Long-term sources of finance; potentiality of equity shares; preference shares; debentures and bonds as sources of long-term finance; Medium and Short term sources of finance; Exposure to International Sources of Finance – ADR and GDR

# Text and Reference Books-

1. S.N.Maheshwari Financial Management Khan & Jain Financial Management

B.B.A.LL.B.: Semester-IV BBL 403: PENAL CODE II		
Teaching Scheme	Examination Scheme	
Lectures: 4hrs/Week	Class Test -12 Marks	
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks	
Credits: 5	Attendance – 12 Marks	
	End Semester Exam – 70 marks	

CO1	Explain the offences affecting life such as Murder, Culpable Homicide
CO2	Discuss the offences against human life such as Causing of miscarriage or injuries to unborn children
CO3	Describe the Offences against women such as Outraging the Modesty of Women, Stalking, Acid Attack & Voyeurism.
CO4	Analyze the Offences against property such as theft, cheating etc.
CO5	Discuss the Defamation, Forgery & Sedition with case studies.
CO6	Analyze the cases related to Communal Crimes: Disturbing Religious feelings, Enmity between Classes of People.

### **Unit I: Offences against the Human Body**

Offences affecting life: Murder, Culpable Homicide, Dowry Death, Attempt & Abetment to Suicide Causing of miscarriage or injuries to unborn children Hurt & Grievous Hurt, Wrongful Restraint and Wrongful Confinement Criminal Force and Assault, Kidnapping and Abduction **Unit II: Offences against women** 

Obscene Acts and Songs Outraging the Modesty of Women, Stalking, Acid Attack & Voyeurism, Rape & Unnatural Offences, Cruelty & Offences relating to marriage

### **Unit III: Offences against Property**

Theft, Extortion, Robbery and Dacoity Criminal Misappropriation and Criminal Breach of Trust Cheating Mischief Criminal Trespass

#### **Unit IV: Defamation, Forgery & Sedition**

Defamation Forgery Counterfeiting Criminal Intimidation, Sedition, Communal Crimes: Disturbing Religious feelings, Enmity between Classes of People. Act The Indian Penal Code, 1860

### Books

Pillai, PSA, Criminal Law Jeroma Hall, Principles of Criminal Law R.C.Nigam, Criminal Law Ratan Lal&Dhiraj Law, Indian Penal Code K.D.Gaur, Criminal Law Cases and Materials J.W. Cecil Turner, Russel on Crime, Vol I &2, Universal Law Publishing Co., New Delhi, Dr. H.S. Gaur, Penal Law of India, Law Publisher, Allahabad,

#### Paper IV

B.B.A.LL.B.: Semester-IV BBL 404: CONSTITUTIONAL LAW I		
<b>Teaching Scheme</b>	Examination Scheme	
Lectures: 4hrs/Week	Class Test -12 Marks	
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks	
Credits: 5	Attendance – 12 Marks	
	End Semester Exam – 70 marks	

СО	CO Statement
Number	
CO1	Define Preamble and its Significance
CO2	Discuss the enforcement of fundamental rights on n State
CO3	Discuss Right against Exploitation-Forced Labour and Child Employment
CO4	Analyze the fundamental freedom and its reasonable restrictions
CO5	Discuss the Nature and justiciability of the Directive Principles.
CO6	Explain Social Justice under the Indian Constitution.

#### **Unit –I: Fundamental Rights**

Preamble and its Significance

Definition of State for enforcement of fundamental rights-Justifiability of fundamental rights-Doctrine of eclipse, severability, waiver, distinction between pre-constitutional law and postconstitutional law

Right to Equality: Doctrine of Reasonable classification and the Principle of Absence of Arbitrariness, Legitimate Expectations.

#### **Unit II: Fundamental Rights**

Fundamental Freedom: Freedom of Speech and Expression, Freedom of Association, Freedom of Movement, Freedom of Reside and Settle, Freedom of Trade, Business and Profession-expansionby judicial interpretation-Reasonable Restrictions.

Right to Life and Personal Liberty-scope and content (Expansive interpretation) Preventive Detention under the Constitution-Policy and safeguards-Judicial review Right against Exploitation-Forced Labour and Child Employment

#### **Unit III: Fundamental Rights**

Right to Constitutional Remedies-Judicial Review Freedom of Religion Educational and Cultural Rights

#### Unit IV: Directive Principle, Fundamental Duties, Social Justice

Directive Principle of State Policy-Nature and justiciability of the Directive Principles Interrelationship between Fundamental Rights and Directive Principles.

#### **Fundamental Duties**

Social Justice under the Indian Constitution-Compensatory Discrimination for Backward Classes-MandalCommission's case and other cases-Protective Discrimination Doctrine.

#### **Books:**

D.D.Basu, Shorter Constitution of India, Wadhwa, Nagpur
.H.M.Seervai, Constitution of India, Tripathi Bombay
V.N.Shukla, Constitution of India, Eastern Book Co. Lko.
M.P.Jain, Constitution of India, Wadhwa Nagpur.
Granville Austin, The Indian Constitution: Cornerstone of A Nation,Oxford University Press.
B. Shiva Rao, The Framing of Indian Constitution- Select Document (1967).
Report of the Commission on Centre- State (Sarkaria Commission) (1987).
Report of the National Commission to Review the working of the Constitution (2002).

The Keshavanand Bharti Case – The untold story of Struggle for supremacy by Supreme Court and Parliament. (T. R .Andhyarujina) Edition.

Paper V B.B.A.LL.B.: Semester-IV BBL 405: CRIMIONAL PROCEDURE CODE I		
Teaching Scheme	Examination Scheme	
Lectures: 4hrs/Week	Class Test -12 Marks	
Tutorials: 1 hr/Week	Teachers Assessment – 6 Marks	
Credits: 5	Attendance – 12 Marks	
	End Semester Exam – 70 marks	

СО	CO Statement
Number	
CO1	Identify Object, Scope and Extent of Cr.P.C
CO2	Discuss constitution of criminal courts and their powers
CO3	Analyze the Processes to Compel Appearance
CO4	Assess Jurisdiction of Criminal Courts in inquire and arrest
CO5	Explain the Maintenance of Wife, Children and Parents under CrPC
CO6	Discuss the provisions under maintenance of Public Order & Tranquility.

#### **Unit I : Introduction**

Object, Scope and Extent of Cr.P.C Definition Constitution of criminal courts and their powers

#### **Unit II : Provision for Investigation**

Arrest, Search and Seizure Processes to Compel Appearance Information to Police Power to Investigate

### **Unit III : Proceedings before Magistrate**

Jurisdiction of Criminal Courts in inquire and arrest Cognizance and initiation of proceeding before Magistrate Complaints to Magistrate and commencement of proceedings

#### **Unit IV : Public Order and Alimony**

Security for peace and good behaviour Maintenance of Public order and Tranquility Maintenance of Wife, Children and Parents Acts The Code of Criminal Procedure, 1973

Books

Chandrasekharan Pillai, Kelkar Lecturer on Criminal Procedure, 1998 Eastern Book Co. Ratan Lal & Dheeraj Lal, Cr.P.C, Universal, Delhi Woodroffe, Commentaries on Cr.P.C, 2000 Universal